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15						APPROVED 2019	ACTUAL FROM		PROPOSED
16		GL AC #		REVENUE					
17		4110	GRANTS REVENUE		\$1,399,807	\$610,516		\$1,175,254	
18			10% Grant Revenue for Indirect					164,774	
19			Social Services Block Grant						
20			PMTF Grant						
21			Allocate the remaining amount of PMTF						
22		4120	CONTRIBUTIONS REVENUE		391,591	133,140		148,000	
23		4150	REIMBURSEMENT FOR SERVICES		518,589	234,324		514,700	
24		4990	MISCELLANEOUS REVENUE		1,000	818		0	
25			TOTAL REVENUE		\$2,310,987	\$978,798		\$2,002,728	
26									
27			EXPENSES						
28		6000	SALARIES		\$474,506	\$214,628		\$424,250	
29		6010	INTERNS		5,000	0		0	
30		6100	FICA		36,300	15,633		23,274	
31		6110	UNEMPLOYMENT TAXES		2,610	2,247		4,210	
32		6200	GROUP INSURANCE		84,407	22,651		28,402	
33		6210	PERF AND PENSION CONTRIBUTION		67,380	28,968		43,204	
34		6215	WORKER'S COMPENSATION		1,044	1,954		640	
35			TOTAL PERSONNEL EXPENSES		\$671,247	\$286,081		\$523,980	
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38		6300	LEGAL FEES		\$12,000	\$5,000		\$12,000	
39		6310	AUDIT FEES		20,000	0		20,000	
40		6320	PUBLIC RELATIONS		49,200	30,078		48,500	
41		6330	PUBLIC AFFAIRS		45,000	30,000		36,000	
42		6340	PAYROLL POA		4,650	3,071		5,000	
43		6350	CONSULTING		43,000	31,336		76,000	
44		6360	INFORMATION TECHNOLOGY SERVICES		43,077	20,365		40,000	
45		6365	WEBSITE MAINTENANCE		0	9,835		17,000	
46		6370	ERH SERVICES - Emergency ride home		4,000	1,428		2,550	
47		6375	SUBSIDIES - Van pool		108,000	95,862		164,000	
48		6380	COMMUTER SERVICES - Connectors		605,377	220,355		514,700	
49		6390	OTHER CONTRACTED SERVICES - CICOA		88,283	36,963		93,000	
50			TOTAL CONTRACTED SERVICES		\$1,022,587	\$484,293		\$1,028,750	

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53	6400	OFFICE SUPPLIES			\$1,750	\$1,485		\$1,000
54	6410	OFFICE EXPENSES			700	675		1,000
55	6415	TELEPHONE			6,880	3,094		5,700
56	6420	POSTAGE/SHIPPING			650	653		1,000
57	6425	INSURANCE - Bonding and D&O			3,260	1,128		2,200
58	6430	PRINTING, COPYING, & PUBLICATIONS			3,200	7,334		12,000
59	6435	ADVERTISING			399,613	95,913		300,000
60	6440	MARKETING EXPENSE			40,250	53,469		74,000
61		TOTAL OTHER SERVICES and CHARGES			\$456,303	\$163,751		\$396,900
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64	6455	OFFICE FURNITURE/EQUIPMENT < \$1,000			\$9,050	\$0		\$0
65	6460	COMPUTER EQUIPMENT < \$1,000			1,000	0		0
66	6470	OFFICE EQUIPMENT LEASE			6,996	4,528		3,200
67	6500	RENT			27,900	12,000		18,000
68	6510	PARKING			7,320	4,576		7,764
69	6890	MISCELLANEOUS			0	4,831		0
70		TOTAL FACILITIES and EQUIPMENT			\$52,266	\$25,935		\$28,964
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73	6600	TRAVEL - Includes meals, hotel & transportation			\$4,000	\$594		\$4,000
74	6605	FUEL EXPENSE			0	96		0
75	6610	MILEAGE			4,500	4,854		9,000
76	6615	MEALS - In town			700	1,997		200
77	6620	STAFF EXPENSE - Logo clothing			350	0		350
78	6625	STAFF DEVELOPMENT			2,000	0		4,000
79	6630	BOARD/COMMITTEE MEETINGS			250	204		250
80	6635	CONFERENCE EXPENSES			1,750	641		1,200
81	6640	CONFERENCE BOOTH			1,000	405		500
82		TOTAL TRAVEL and MEETINGS			\$14,550	\$8,791		\$19,500
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85	6800	MEMBERSHIP DUES			\$2,100	\$1,103		\$2,850
86	6810	SUBSCRIPTIONS			100	1,950		1,784
87		TOTAL DUES/M'SHIP EXPENSES			\$2,200	\$3,053		\$4,634
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89		TOTAL EXPENSES			\$2,219,153	\$971,904		\$2,002,728
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92		NET REVENUE IN EXCESS OF EXPENSES			\$91,834	\$6,894		\$0
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